

# KVM Trade-In Program

Trade-in old KVM switches from Raritan (e.g. Paragon II, KX II) or from other manufacturers including for great savings on our latest generation KVM-over-IP, the Dominion KX III<sup>®</sup>.

### Why Trade up to the Dominion KX III?

The Dominion KX III is Raritan's flagship, enterprise-class KVM-over-IP switch that provides 1, 2, 4 or 8 users with BIOS-level, Java-free, remote management of 8, 16, 32 or 64 servers in a single switch. With industry leading video performance,



security, and reliability, the Dominion KX III is a perfect replacement for older analog matrix switches.

With standard features such as DVI/HDMI/DisplayPort digital video, VGA analog video, virtual media, audio, smart card/CAC, and mobile access, the Dominion KX III is suitable for both general computer and dynamic broadcast applications.

### Top Reasons to Upgrade to the Dominion KX III

- Superior video performance with 1080p, 30 frames-per-second and 50 ms latency
- Support for VGA, DVI, HDMI and DisplayPort, with digital audio
- Java-Free HTML5 and Microsoft .NET KVM Clients.
- IP-based User Station supporting dual monitor and up to 8 simultaneous KVM connections
- LAN, WAN and Internet/VPN access
- Integrated PC and laptop access
- True serial-over-IP access to routers, switches and LINUX/UNIX servers
- Continual enhancements and firmware updates for new features, enhancements and security updates

# Raritan.

# KVM Trade-In Program

### Trade-In Instructions

#### **END-USERS**

- 1. Contact Raritan with details on what you would like to trade in and the details of your new purchase.
- 2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
- 3. Raritan will discount the new equipment directly to the end-user by the determined trade-in value. One new equipment discount for one trade-in equipment. The reseller will pass on this discount to your company.
- 4. Send your old KVM switches to your reseller within 60 days of receiving your RMA#. If products are not returned, you will be invoiced for the amount of the discount.
  - Include with this shipment a copy of your reseller's invoice for the new Dominion KX III product that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
  - Ship RMA product to your reseller. Attn: Raritan Customer Loyalty RMA# \_\_\_\_\_\_

#### **RESELLERS:**

- 1. When you receive the trade-in product details from your end-user, please complete the trade-in request form.
- 2. Send the completed form to your contact point at Raritan and we will validate the request and return a RMA# and trade-in value to you. You can contact us at <u>sales.hk@raritan.com</u> or 852-3916-5044.
- 3. Ensure the trade-in products are received within 60 days.

For more details on the trade-in program, contact +852 3916 5044 or Sales.hk@raritan.com.